

Message Text

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PAGE 01 STATE 168577
ORIGIN COME-00

INFO OCT-01 AF-10 EUR-12 ISO-00 EB-08 TRSE-00 CIAE-00
INR-10 NSAE-00 /041 R

DRAFTED BY COM/OED/MEPD/JPHILBRICK/LW
APPROVED BY EB/OCA/CD:REDAY
COM/OED/MEPD/SMCONGER, DIR.
STATE/AF/W/BKIRKPATRICK (PHONE)
STATE/EUR/WE/MCRAMERUS
COM/OIM/PMICHELINI (INFO)
-----014529 032356Z /73

P 032158Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY PARIS PRIORITY
INFO AMEMBASSY ABIDJAN PRIORITY

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E.O. 11652: N/A

TAGS: BENC, FR

SUBJECT: MAJOR PROJECT: MOTOROLA'S BID FOR COMMUNICATIONS
CONTRACT IN IVORY COAST

REF: STATE CABLE DRAFTED JUNE 29, 1978

1. MAJOR EXPORT PROJECTS DIVISION USDOC DISCUSSED IN
REFTEL PARA THREE THE POSSIBILITY THAT POTENTIAL MOTOROLA
INVESTMENT IN FRANCE COULD BE USED AS LEVERAGE ON SUBJECT
PROJECT. COMPANY HAS NOW PROVIDED ADDITIONAL INFO WHICH
MAKES THAT CONCLUSION LESS LIKELY. MOTOROLA INFORMED MEPD
THAT THE INVESTMENT IS PLANNED FOR 1980 AND THAT NO
GEOGRAPHIC AREA HAS BEEN CHOSEN. THE INVESTMENT IS THE
RESULT OF THE VISIT TO MOTOROLA IN CHICAGO OF A SENIOR
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DELEGATION OF THE INDUSTRIAL DEVELOPMENT AGENCY OF FRANCE
WHICH WAS SEEKING TO ENCOURAGE INVESTMENT IN FRANCE. IT
IS EXPECTED THAT NEW INVESTORS WILL BE EXPORTERS USING

FRANCE AS A BASE. MOTOROLA REP TOLD MEPD THAT ABOVE
INFORMATION IS QUOTE COMPANY CONFIDENTIAL UNQUOTE. HE DID
NOT REALIZE THAT HIMSELF AT TIME OF TRANSMISSION OF REFTTEL

AND MEPD INFORMED HIM THAT WE HAD NOT ASKED EMBASSY

PARIS TO TREAT THE INFO CAREFULLY. HOWEVER, MEPD DID
TELL MOTOROLA THAT IN FOLLOW UP REFTEL WE WOULD
EMPHASIZE THAT FROM NOW ON MOTOROLA'S FRENCH INVESTMENT
PLANS SHOULD BE HELD CLOSELY. VANCE

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Film Number: D780274-0835
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780798/aaaadeyn.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: abc37c7b-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
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